

Forestry Participants							
Sector	Products	Local	Region	State	Nation	Global	Value Linkage
Tree Planting/Harvesting							
Merrill & Ring	Logs, land, recreation, gravel	x	x	x		x	
Rayonier		x	x	x	x	x	
Green Crow		x	x	x	x	x	
Crown Pacific		x	x	x	x		
Bloedel Timberlands		x	x	x	x		
DNR		x	x	x			
Forest Service		x	x	x	x		
Non-industrial private owners		x	x	x	x	x	
Customers							
Simpson	lumber		x	x	x	x	buyer of primary product
Portac	lumber	x	x	x		x	buyer of primary product
Wash. Alder	lumber	x	x	x			buyer of primary product
Northwest Hardwoods	lumber		x	x	x		buyer of primary product
Crown Pacific	lumber	x	x	x	x		buyer of primary product
Port Townsend Paper	Pulp	x	x	x			buyer of primary product
Japan Export Customers	lumber	x	x	x		x	buyer of primary product
Boise	lumber, plywood		x	x	x	x	buyer of primary product
Louisiana Pacific	lumber		x	x	x		buyer of primary product
Competitors							
Weyerhaeuser	logs, land, recreation, gravel		x	x	x	x	competitor and part of industry critical mass
Simpson	logs, land, recreation, gravel		x	x	x	x	competitor and part of industry critical mass
Campbell Group	logs, land, recreation, gravel		x	x	x	x	competitor and part of industry critical mass
Hampton	logs, land, recreation, gravel		x	x	x		competitor and part of industry critical mass
Plum Creek	logs, land, recreation, gravel		x	x	x		competitor and part of industry critical mass
Longview Fibre	logs, land, recreation, gravel		x	x	x		competitor and part of industry critical mass
Olympic Resources Mgmt.	logs, land, recreation, gravel		x	x	x	x	competitor and part of industry critical mass
Port Blakely	logs, land, recreation, gravel		x	x	x	x	competitor and part of industry critical mass
Suppliers							
Weyerhaeuser	seedlings		x	x	x	x	regeneration of forest, research and tech.
Wilbur Ellis	chemicals			x	x	x	maintenance of crop, research, tech. Expert.
City of PA	power	x					can't live without it.
ADS	culverts			x			required for road const. And maintenance.
Viking Office Supply	office supplies		x	x			good value, delivery on order
Services							
Logging contractors, various	logging	x	x				manufacturer and deliverer of primary product
Forestry contractors, various	planting, thinning, spraying	x	x	x			qualified labor force to maintain forest
Road Building contractors, various	road const. & maint., site	x	x				qualified provider of access to product
Dunlap	towing	x	x	x	x		cost effective transportation to regional mkts.
Foss	towing	x	x	x	x		cost effective transportation to regional mkts.
Parker, Smith, Feek	insurance		x	x	x		can't live without it
Boundaries		x	x	x	x	x	
Government							
City of PA	taxes, business lic., utilities, police and fire protection	x					
Clallam, Jefferson counties	taxes, zoning, dev. Permits, police	x					
Washington, various agencies	taxes, permits, fire prot.	x	x	x			
Federal, various agencies	taxes, permits, grant funding	x	x	x	x		
Logistics/Transportation							

